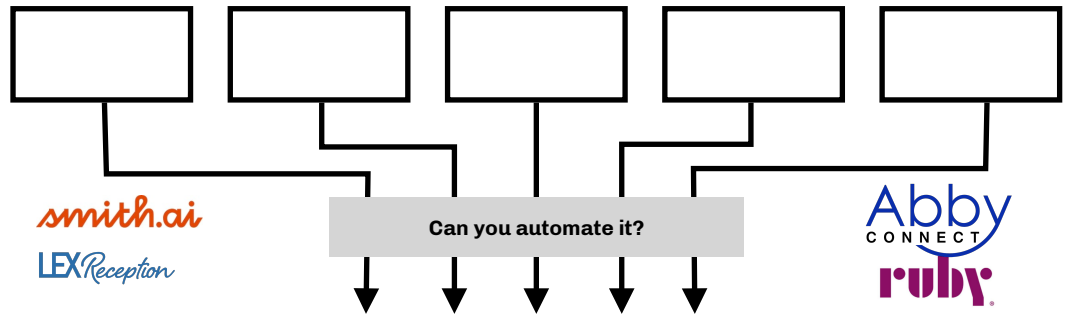
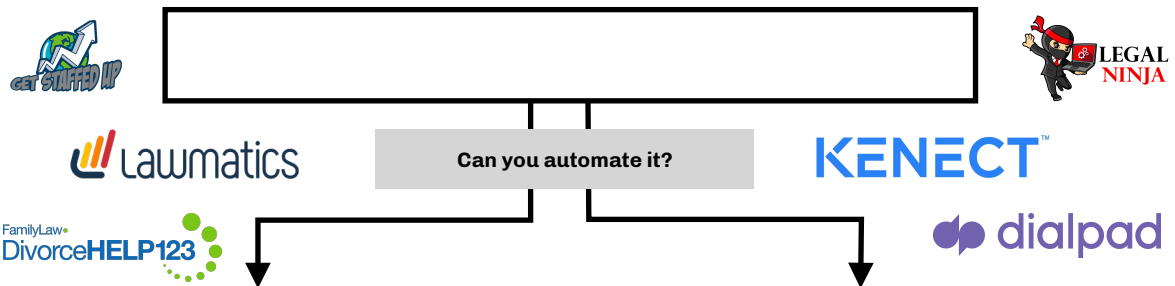


Blueprinting Your Workflow

How are they reaching you?



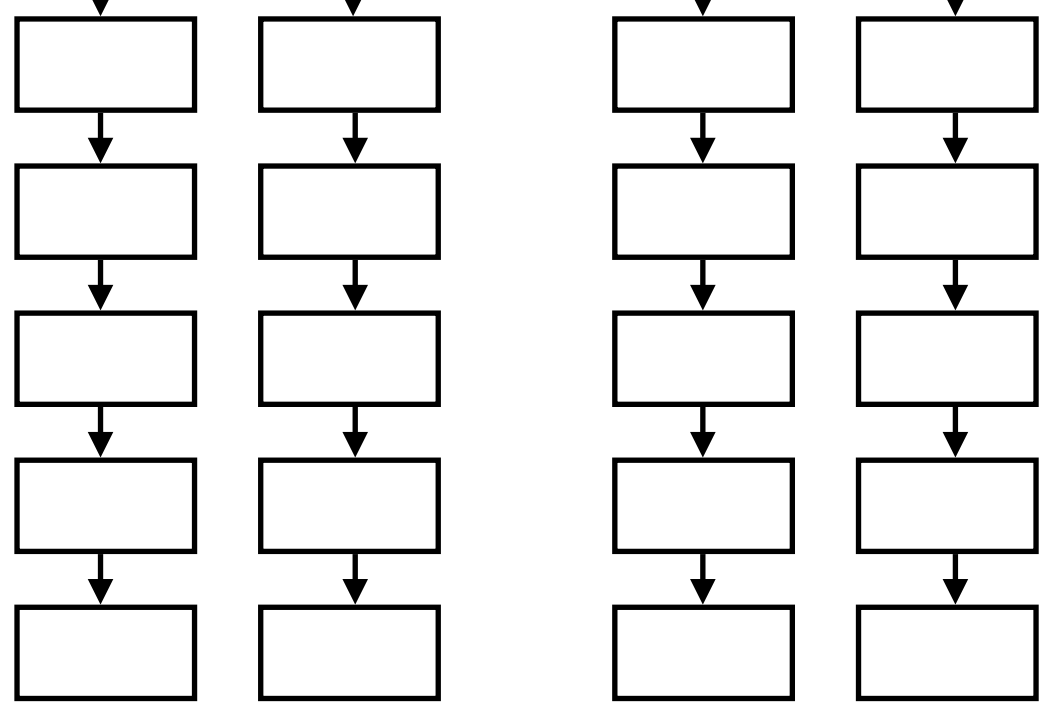
What is your goal when they connect?



1st step done. What are the possible outcomes?



What's next? Keep driving towards closed business



Keep Blueprinting Beyond Intake
Question Your Process & Never Stop